# Google ChromeOS, ChromeOS Flex, and Workspot



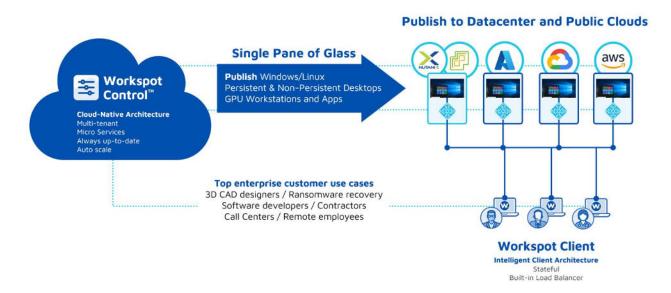
### Cost-effective access to cloud apps and Windows desktops – from anywhere

Google and Workspot play key roles in the delivery of apps and desktops across the cloud to organizations with hybrid, widely distributed workforces. Google Cloud, AWS, and Azure are literally omnipresent around the world, and Workspot has established itself as unique in its ability to enable easily managed, secure end-user access to hybrid multi-cloud resources for end-users located in almost any country or region on a global scale. Combining these powerful, global technologies with ChromeOS or ChromeOS Flex-powered endpoint devices creates a scenario where apps and Windows desktops can be securely delivered to anyone, located anywhere, in the most cost-effective manner possible.

#### THE TIME FOR CLOUD-NATIVE DESIGN AND ENGINEERING IS NOW

Combining easy, cost-effective, and secure Google Chrome and ChromeOS Flex with the end-to-end security, control, and work-from-anywhere-on-any-device benefits of VDI has always had appeal but it quickly fell apart due to the inherent complexity and labor intensity of legacy VDI solutions. With the arrival of Workspot, that has changed dramatically. Like ChromeOS and the Chrome browser, Workspot's modern VDI technology is designed and engineered for the cloud era. Whether it's a Chromebook or a converted device running ChromeOS Flex on the endpoint, using Workspot VDI to access Windows apps and desktops from the cloud yields a multitude of distinct benefits.

## Solve For Any Use Case in A Hybrid Multi-Cloud World

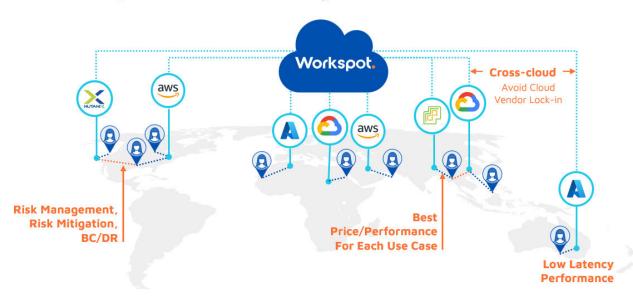


- <u>Designed</u> and engineered for the cloud: ChromeOS, ChromeOS Flex, and Workspot were designed for the cloud era, with devices accessing cloud-based resources via a Chrome browser or through VDI or both, over a robust, feature-rich global hybrid multi-cloud platform, using VDI technology where appropriate with unsurpassed security, ease of use, and the fastest time-to-productivity.



- Unmatched simplicity: There is a reason Chrome and Chromebooks are so popular throughout businesses, schools, and anywhere else they are super-easy to connect to the cloud with instant access to a broad range of cloud-based apps and desktops. Google Cloud, AWS, and Azure are readily accessible around the globe, and Workspot's VDI solution is the easiest to implement, manage, and bring to production with a robust proof of concept (PoC)/Testdrive within a day, and initial full production traffic often within 45 days. And since Workspot's VDI technology is designed for global multi-cloud deployments, migrating apps and desktops from on-premises datacenters to the cloud can be easily executed and managed at the ideal pace of business.
- Windows 10 and Windows 11: Most organizations running on Windows are using Windows 10 or are migrating to Windows 11. In either case, using PCs as endpoint devices for hundreds or thousands of end-users is not only an extreme capital expense that repeats itself every three or four years, but also a huge management and operational expense burden. Experienced IT professionals know that keeping Windows devices with all the needed security and management software updated, patched, and synchronized across an enterprise is a nightmare. With today's widely distributed hybrid workforce, that challenge becomes almost untenable. Replacing physical Windows PCs with lean, efficient Chromebooks or converting to ChromeOS Flex devices like thin clients, plus Workspot for secure, easy delivery of virtual apps and desktops turns the nightmare into an easy, custodial task that requires a small fraction of the IT team's time or effort. Workspot also supports Windows apps on Windows Server where full desktops are not needed and thereby reducing licensing costs, as well as Linux virtual desktops.
- Virtual apps: In many cases a full-blown desktop is not needed for people to do their jobs. Workspot supports the delivery
  of virtual apps, from basic Microsoft Office apps to demanding, processing- and graphics-intensive GPU driven apps like
  CAD/CAM, video editing, and 3D solids modeling. This app mix may include AutoCAD, Revit BIM, Halliburton Landmark,
  SAP, Oracle, Microsoft Office, etc.

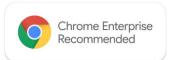
## Workspot Control in A Hybrid Multi-Cloud World





- Cost-effective: Furnishing your hundreds or thousands of end-users with Chromebooks is an extremely economical way to enable widespread access to the cloud. Converting existing PCs with ChromeOS Flex extends the life of those devices with a lean, secure OS with years of future, ample performance. Google Cloud and other public clouds offer broad, cost-effective access options, and Workspot's cloud native VDI solution costs a small fraction of typical legacy VDI from both a CapEx and OpEx perspective. Additionally, Workspot has worked closely with the prominent global cloud providers to optimize the use of cloud resources for end-users accessing virtual apps and Windows desktops. This includes hibernating under-utilized VMs, configuring sole tenants on Google Cloud, and restricting over-commitment of cloud resources when possible. This extensive cloud cost optimization capability across each of the major global cloud providers, exclusive to Workspot, can result in significant ongoing cost savings.
- Management made easy: Organizations running on hundreds or thousands of endpoints already know that keeping all those endpoint devices secure, compliant, up-to-date, and managed and visible by IT is an extreme challenge.
  And despite software tools that are designed to help with endpoint device management, the ongoing headache of managing endpoints remains one of the biggest time and cost sinks for enterprise IT teams. Converting Windows PCs into ChromeOS Flex endpoints or adding Chromebooks is the first step to finally solving this notorious IT dilemma. Adding Workspot's modern VDI, which is certified Chrome Enterprise Recommended (CER), makes management easier than ever!
- Great user experiences: While super-easy to implement and manage and extremely cost-effective, the Chrome + hybrid multi-cloud + Workspot modern VDI solution treats your end-users just as well as it does your IT team. Regardless of job role or application mix, end-users enjoy a productive, fulfilling digital experience (DEX). Even processing- and graphics-intensive workloads like CAD/CAM or 3D modeling can be easily implemented and managed. Workspot Watch and Workspot Trends keep IT staff fully aware of the overall health of every VDI session in real-time and historically, helping to ensure rapid remediation if any problems occur, and proactive protection against impending mishaps before they ever happen. No solution has better end-to-end, endpoint device-to-host or -VM insight than Workspot, and these capabilities are included in the technology and therefore do not require purchasing additional DEX/insight software which can't offer nearly the same level of detail or awareness.
- *Easy access anytime, anywhere*: All your people need is a Chromebook or a ChromeOS Flex powered device to gain secure, easy access to cloud apps and Windows desktops from almost anywhere. The vast reach of the global clouds combined with Workspot's ability to enable highly reliable access from locations and across regions around the world means your end-users can get their work done with a great user experience no matter where they're located.

With ChromeOS, ChromeOS Flex, and Workspot, enterprises have found a better way by sharing a modern, cloud-native approach to leveraging the vast reach of multiple global clouds, including Google Cloud, to deliver apps and desktops to endusers. Workspot allows organizations to securely deliver virtual apps and Windows desktops to users anywhere in the world using their endpoint devices of choice with unmatched control, great performance, and "4 nines" reliability that takes full advantage of Workspot's unique native hybrid multi-cloud architecture, which is the ideal complement to Google's technology suite. For IT teams, the sharp contrast in the ease of operating and managing their modern, cloud-native global footprint sets any organization on the right path for easy, secure, and ubiquitous access for end-users located anywhere.



#### SEE IT IN ACTION – SCHEDULE A DEMO!

Workspot modernizes your VDI with great simplicity, security, performance, and flexibility for virtual apps and desktops. Downtime is costly – don't settle for less. No other VDI solution can deliver the observability depth and breadth you need to protect your VDI environment and your business. Learn more about the Workspot's VDI platform engineered for simplicity, including Workspot Watch, Workspot Trends, and more. Schedule a live demo now.

